

The Monroe Clinic
515 - 22nd Avenue
Monroe, WI 53566
(608) 328-0100

Type: GMS
Control: Religious Organization
Fiscal Year: 01/01/02 to 12/31/02

County: Green
Analysis Area: Southern (1)
Volume Group: 5

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	33.5%	57.4%	0.58	55.2%	0.61	51.9%	0.65	33.8%	0.99
Obstetrics	15.9%	39.6%	0.40	41.3%	0.38	28.1%	0.56	18.1%	0.88
Pediatrics	. %	48.0%	.	46.0%	.	20.9%	.	. %	.
Total hospital	30.6%	55.9%	0.55	54.7%	0.56	48.2%	0.63	31.1%	0.98
Average Census (Patients)									
Adult medical-surgical	25.2	30.4	0.83	31.2	0.81	28.2	0.89	25.4	0.99
Obstetrics	2.4	3.9	0.62	4.1	0.58	3.5	0.68	2.7	0.88
Pediatrics	0.0	1.8	0.00	1.6	0.00	0.5	0.00	0.0	.
Total hospital	30.6	55.4	0.55	54.3	0.56	41.9	0.73	31.1	0.98
Average Length of Stay (Days)									
Adult medical-surgical	3.5	3.9	0.88	3.7	0.93	3.7	0.93	3.4	1.01
Obstetrics	2.1	2.4	0.88	2.0	1.04	2.3	0.93	2.2	0.95
Pediatrics	.	2.4	.	3.1	.	2.3	.	.	.
Total hospital	3.2	4.3	0.74	4.3	0.74	3.7	0.87	3.3	0.96
Surgical Operations									
Inpatient	998	1,424	0.70	1,694	0.59	1,323	0.75	1,132	0.88
Outpatient	2,135	3,187	0.67	3,961	0.54	2,947	0.72	2,211	0.97
Inpatient as % of all surgeries	31.9%	30.9%	1.03	30.0%	1.06	31.0%	1.03	33.9%	0.94
Outpatient Visits									
Non-emergency visits	234,185	75,046	3.12	108,040	2.17	65,740	3.56	233,720	1.00
Emergency visits	9,864	14,086	0.70	14,024	0.70	16,883	0.58	9,417	1.05
Full-time Equivalents (FTEs)									
Administrators	23.0	14.8	1.55	13.3	1.74	15.3	1.50	25.0	0.92
Nurses, licensed	179.3	160.1	1.12	172.9	1.04	143.8	1.25	161.3	1.11
Ancillary nursing personnel	11.5	54.3	0.21	44.8	0.26	35.6	0.32	54.5	0.21
All other personnel	555.1	384.2	1.44	462.2	1.20	358.4	1.55	504.7	1.10
Total FTEs	768.9	613.5	1.25	693.1	1.11	553.1	1.39	745.4	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	21.7	14.6	1.48	13.3	1.64	16.0	1.36	23.4	0.92
Nurses, licensed	169.0	157.9	1.07	172.8	0.98	149.8	1.13	151.3	1.12
Ancillary nursing personnel	10.8	53.6	0.20	44.8	0.24	37.1	0.29	51.1	0.21
All other personnel	523.3	378.9	1.38	462.1	1.13	373.4	1.40	473.4	1.11
Total FTEs	724.9	605.0	1.20	692.9	1.05	576.2	1.26	699.2	1.04

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	100	Health maintenance		Beds set up and staffed	0	Bassinets	10
Discharges	3,464	organization (HMO)	Yes	Discharges	0	Total births	366
Inpatient days	11,154	Preferred Provider		Inpatient days	0	Newborn days	760
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	75	2,649	9,182	33.5%	25.2	3.5
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	15	412	869	15.9%	2.4	2.1
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	10	661	1,103	30.2%	3.0	1.7
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	23	0	23.0	Radiological services personnel	16	16	20.5
Physicians and dentists	54	20	66.7	Occupational therapists	1	3	4.2
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	0	1.0
Registered nurses	68	124	133.4	Physical therapists	8	3	10.2
Certified nurse midwives	5	1	5.0	Physical therapy assistants/aides	7	13	16.0
Licensed practical nurses	18	14	34.2	Recreational therapists	0	0	0.0
Ancillary nursing personnel	5	12	11.5	Psychologists	4	0	4.0
Physician assistants	4	1	4.0	Social workers	2	3	3.9
Nurse Practitioners	4	3	6.7	All other health professionals	44	22	57.5
Medical records personnel	13	3	15.1	All other personnel	242	125	293.3
Pharmacy personnel	15	16	26.2	-----			
Clinical laboratory personnel	29	6	32.6	TOTAL	563	385	768.9

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$123,664,732	Cash and cash equivalents	\$2,278,166	Current liabilities	\$10,237,984
Less deductions	45,777,369	Net Patient receivables	13,228,542	Long-term debt	25,569,266
Net patient revenue	77,887,363	Other receivables	379,379	Other liabilities	0
Plus other revenue	5,420,705	Land, bldgs and equip: Net	35,274,143	Subtotal	35,807,250
Total revenue	83,308,068	Other assets	30,931,060		
Less expenses	81,597,301			Unrestricted fund balance	46,284,040
Nonoperating gains/losses	-1,575,664	Total Assets	\$82,091,290	Total liabilities & fund balance	\$82,091,290
Net Income	\$135,103			Restricted fund balances	\$235,374

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$54,709,450]	44.2%	41.7%	1.06	39.1%	1.13	42.6%	1.04	41.3%	1.07
Medical Assistance [\$5,411,749]	4.4%	9.0%	0.49	6.6%	0.66	6.9%	0.63	4.1%	1.07
Commercial [\$55,571,053]	44.9%	43.2%	1.04	48.4%	0.93	44.9%	1.00	44.9%	1.00
All other [\$7,972,480]	6.4%	6.1%	1.06	5.9%	1.10	5.6%	1.16	9.7%	0.67
Deductions as % of Total Gross Patient Revenue									
Medicare [\$30,446,839]	24.6%	23.7%	1.04	20.4%	1.21	25.2%	0.98	22.1%	1.11
Medical Assistance [\$4,109,255]	3.3%	6.0%	0.56	4.2%	0.79	4.7%	0.71	3.5%	0.95
Commercial [\$8,385,485]	6.8%	9.4%	0.72	10.8%	0.63	6.8%	0.99	5.6%	1.21
Charity care [\$1,272,016]	1.0%	1.2%	0.85	1.3%	0.77	1.3%	0.80	0.9%	1.12
All other [\$1,563,774]	1.3%	1.4%	0.89	1.2%	1.02	0.7%	1.76	1.0%	1.20
Total deductions [\$45,777,369]	37.0%	41.7%	0.89	38.0%	0.97	38.7%	0.96	33.2%	1.12
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	6.5%	5.1%	1.28	9.2%	0.71	4.4%	1.47	6.5%	1.01
Net gains/losses as % of net income	-1166%	5.3%	-220	11.7%	-100	-1.2%	944.9	0.4%	-3139
Expenses as % of Total Expenses									
Salary/fringe benefit[\$50,581,379]	62.0%	47.8%	1.30	50.0%	1.24	52.1%	1.19	63.7%	0.97
Supplies and services[\$21,687,096]	26.6%	40.5%	0.66	39.1%	0.68	34.6%	0.77	24.9%	1.07
Capital component [\$7,176,378]	8.8%	8.7%	1.01	8.2%	1.07	10.2%	0.86	8.6%	1.02
Bad debt [\$2,152,448]	2.6%	3.0%	0.88	2.7%	0.98	3.1%	0.85	2.8%	0.93
Fiscal Statistics									
Operating margin	2.1%	6.1%	0.34	5.4%	0.38	6.4%	0.32	-2.9%	-0.72
Total hospital profit margin	0.2%	6.4%	0.03	6.1%	0.03	6.3%	0.03	-2.9%	-0.06
Return on equity	0.3%	10.0%	0.03	11.5%	0.03	10.0%	0.03	-4.9%	-0.06
Current ratio	1.8	2.5	0.71	2.3	0.79	2.3	0.79	1.5	1.19
Days in net patient accounts receivable	62.0	57.8	1.07	62.7	0.99	60.2	1.03	.	.
Average payment period	48.5	52.6	0.92	52.0	0.93	62.1	0.78	53.9	0.90
Equity financing	56.4%	56.2%	1.00	48.3%	1.17	51.1%	1.10	55.2%	1.02
Long-term debt to equity ratio	0.6	0.5	1.16	0.8	0.72	0.6	0.98	0.6	0.97
Times interest earned	1.1	5.0	0.22	4.6	0.24	4.4	0.25	-0.6	-1.86
Total asset turnover	1.0	0.9	1.15	0.9	1.13	0.8	1.25	0.9	1.08
Average age of plant: years	11.2	9.5	1.17	10.3	1.09	8.0	1.40	10.8	1.03
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	-0.2%	.
Output gross rev (% of total gross pt. rev)	71.2%	44.1%	1.61	43.8%	1.63	54.1%	1.32	70.8%	1.01
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,205	\$7,870	0.79	\$8,404	0.74	\$6,036	1.03	\$6,049	1.03
Inpatient net revenue per day	\$1,927	\$1,834	1.05	\$1,902	1.01	\$1,554	1.24	\$1,808	1.07
Outpatient net rev per visit	\$231	\$343	0.67	\$247	0.94	\$385	0.60	\$217	1.06